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Network Equipment Technologies Inc and Tango Networks Join Forces to Deliver Mobility for Unified Communications

Fremont, CA and Richardson, TX, October 21, 2009 – Network Equipment Technologies Inc (“NET”, NASDAQ: NWK) a leader in network and VOIP solutions, and Tango Networks the leader in seamless enterprise fixed-mobile convergence for unified communications, today announced a strategic sales and product-solution partnership.

The partnership has two major components. Under the first component, NET will offer Tango’s “Abrazo-E” fixed-mobile convergence (FMC) solutions to its enterprise and government customers, channel partners and carriers, globally, as a reseller. The second component enables NET to integrate the Tango Abrazo-E FMC solution into future NET products to provide a single-box solution supporting mobility for unified communications and voice systems. The fully integrated solution will offer customers a cost effective, easy to manage, solution that integrates mobile phones with enterprise unified communications networks such as Microsoft’s Office Communications Server, IBM’s Sametime Unified Telephony and IP-PBX or TDM-PBX based voice networks.

The Tango Abrazo solution utilizes a unique federated hybrid architecture with components in both the enterprise and mobile networks, which facilitates the secure, transparent extension of the enterprise network to the mobile. The Abrazo integrates to existing mobile network architectures based on current ANS-41 and GSM standards as well as IP Multimedia Subsystem (IMS). Both single mode cellular and dual mode cellular/VoWiFi operation are supported allowing any mobile phone to be supported.

NET’s VX Series voice switches provide “any-to-any” voice integration and advanced capabilities for high-performance, secure voice communications. VX Series voice switches offer outstanding interoperability for enterprise unified communications and enterprise voice systems.

The combination of NET voice switches and Tango fixed-mobile convergence solutions will help organizations improve employee productivity by extending unified communications platforms, PBX’s, and enterprise voice systems to mobile devices. The combined solution allows corporations to enhance mobility policies by giving IT increased control and management of its mobile assets while leveraging existing investments in enterprise voice systems.

“We are very pleased to have NET added to our partner ecosystem,” said Al Leo, vice president of sales and business development for Tango Networks. “The addition of the Tango Abrazo eFMC solution to NET’s broad family of VoIP solutions allows them to add mobility and to extend the PBX functionality to their VoIP and unified communications solutions for maximizing customer value.”

"This partnership provides another key element to NET's emerging market strategy, providing the company with an enterprise mobility solution that is complimentary to the unified communications market. Tango's award winning Abrazo fixed-mobile convergence platform integrates mobile phones into the corporate enterprise to deliver a true mobility extension for unified communications and enterprise voice systems," stated Talbot Harty, Chief Development Officer, NET.

About Network Equipment Technologies Inc.

Network Equipment Technologies, Inc. (NET) provides network and VoIP solutions to enterprises and government agencies that seek to reduce the cost to deploy next generation unified and secure communications applications. For a quarter of a century, NET has delivered solutions for multi-service networks requiring high degrees of versatility, security and performance. Today, the company's broad family of products enables interoperability and integration with existing networks for migration to secure IP-based communications. Broadening NET's voice solutions, Quintum Technologies, now a part of NET, is a VoIP innovator whose applications brings the reliability and clarity of public telephone networks to Internet telephony and unified communications. NET is headquartered in Fremont, CA and has 14 offices worldwide including the US, the UK, France, the Middle East, China, Japan, Australia, and Latin America. The company sells its solutions through a direct sales force and an international network of resellers and distributors

About Tango Networks

Tango Networks integrates mobile phones into the corporate enterprise, enabling any mobile phone to become a true extension on the enterprise unified communications, Centrex or PBX networks. With the award-winning Abrazo™, enterprises benefit from cost savings and control over mobile service while enabling employees to be more responsive to business needs by providing advanced desk phone capabilities on any mobile device. Only Tango Networks' Abrazo leverages the true power of fixed-mobile convergence, fixed-mobile substitution and unified communications to meet an enterprise's continuously evolving business and technology needs. Two phones. One solution. That's Tango. For more information, please go to <http://www.tango-networks.com>.

Useful Links:

- Read more on [NET Unified Communications](#) solutions
- Read more on [Tango Network's Solutions](#)
- For more information about VXe, follow NET on twitter at <http://www.twitter.com/NET4UC> and <http://twitter.com/NETFederal>

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